

Ammonia-Water Absorption Heat Pump

**Rocky Research
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2nd Distributed Energy Peer Review

Washington, DC

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Overall Objectives of the Project

- Develop a Commercially Viable Technology Platform for Thermally Activated HVAC & Heat Pump Products
- Provide End-Use Hardware with Positive Impact on Electric Grid Relief, Fuel Versatility and Energy Efficiency for Unitary Markets
- Facilitate the Use of Exhaust Heat from On-Site Power Generation Equipment for Cooling, Refrigeration and Heat Pumping in the Unitary Size Range

Major Milestones for Entire Project

- **Simultaneous Achievement of Chiller Performance (COP = 0.7 plus part load improvements) and Product Cost to the Distributor of \$500/RT**
- **Achievement of Heat Pump Energy Efficiency (140% and Widened Ambient Operating Temperature Range) at a Product Cost of \$700/RT to the Distributor**

Specific Objectives for 2003

- **Chiller Objectives**

1. Demonstrate Packaged Chiller Operation with COP = 0.7 at 95 F
2. Demonstrate Part-Load Operation with Improved Efficiency
3. Develop Manufacturing Process at 30% Below Current Cost

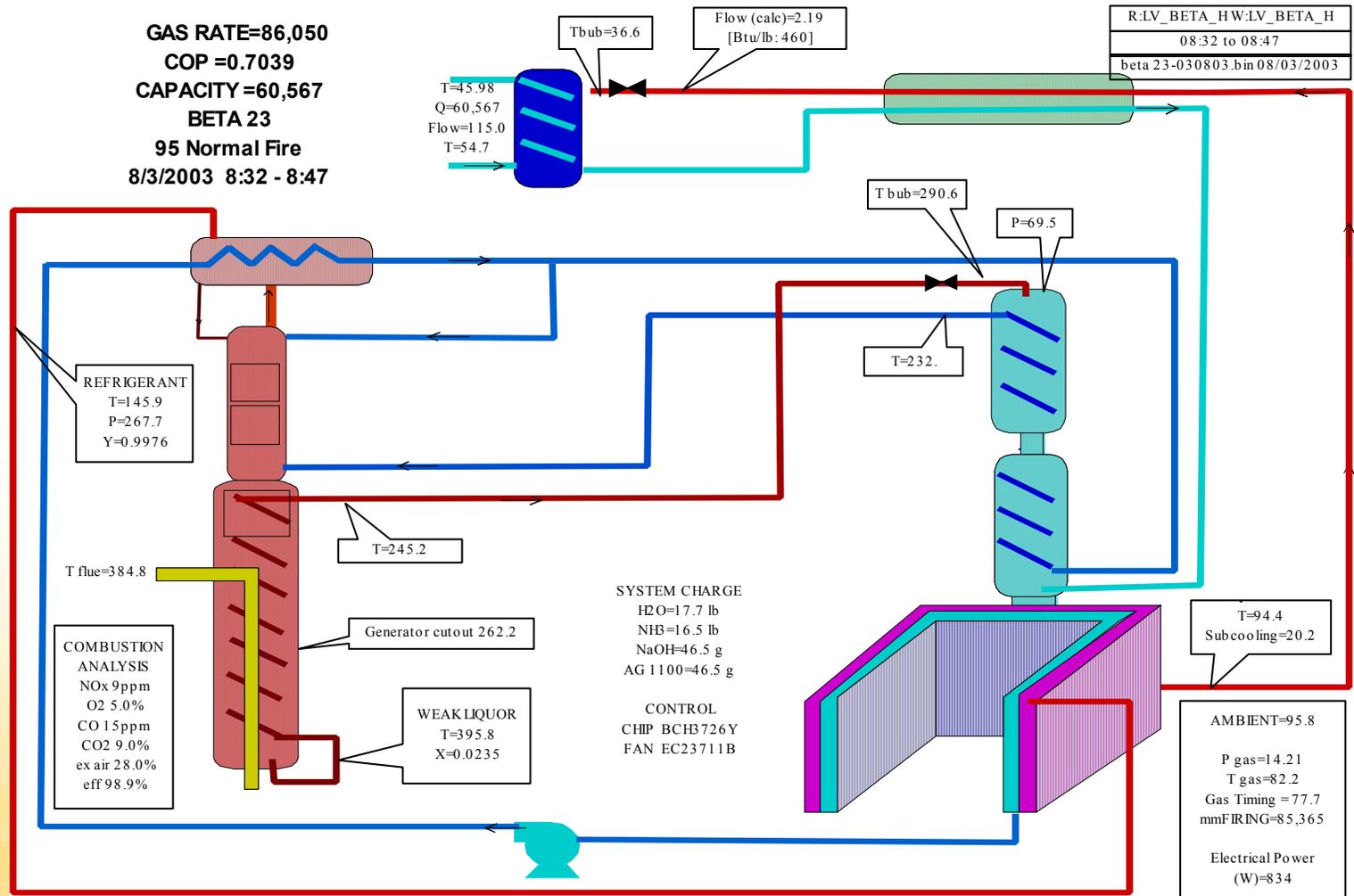
- **Heat Pump Objectives**

4. Develop First Packaged Prototype Heat Pump Operating at a Heating Efficiency of COP = 1.4
5. Demonstrate Heating Capacity of at Least 25% Above Vapor Compression Products at 47 F Ambient
6. Demonstrate Heat Pump Operation Below 17 F Ambient

2003 Objectives – Accomplishments (1)

Chiller Operation with COP = 0.7

Test Chamber Chiller Efficiency Confirmation at 95 F (Third party audited and verified within 1.5%)

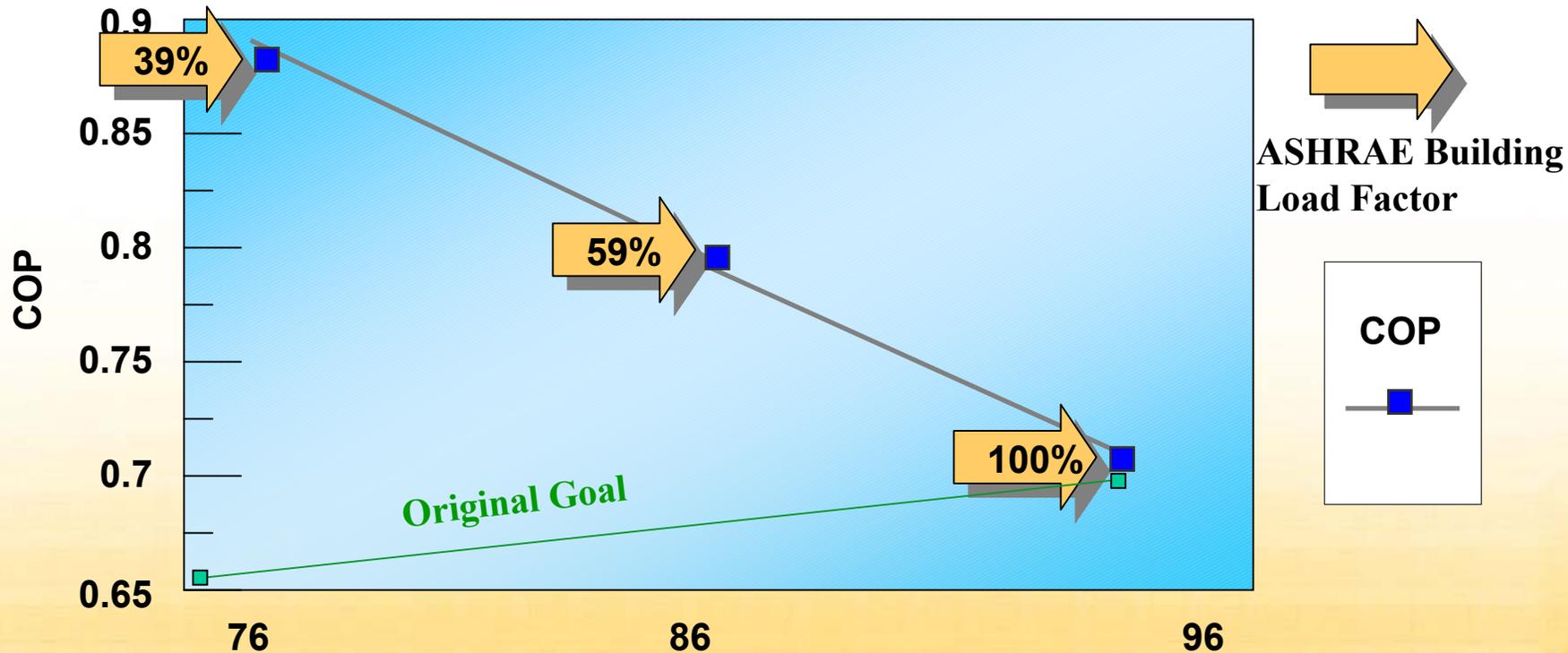


2003 Objectives – Accomplishments (2)

Part-Load Operation with Improved Efficiency

- Part Load Multi-Speed Chiller Operation

(Confirmed by field operation and at third party test lab within 2%)



2003 Objectives – Accomplishments (2a)

Part-Load Operation with Improved Efficiency



2003 Objectives – Accomplishments (3)

Manufacturing Process at 30% Below Current Cost

- **Manufacturing Process Details for Chiller**
(Direct Cost Details verified & assessed by third party ITT& DECT)

- **At Manufacturing Volumes of 8,000 to 10,000 per year:**
 - **Projected Labor Hours: < 12 hours/unit**
 - **Parts and Materials: < \$1,200/unit**
 - **Floor Labor Efficiency: 85% (timed & measured)**

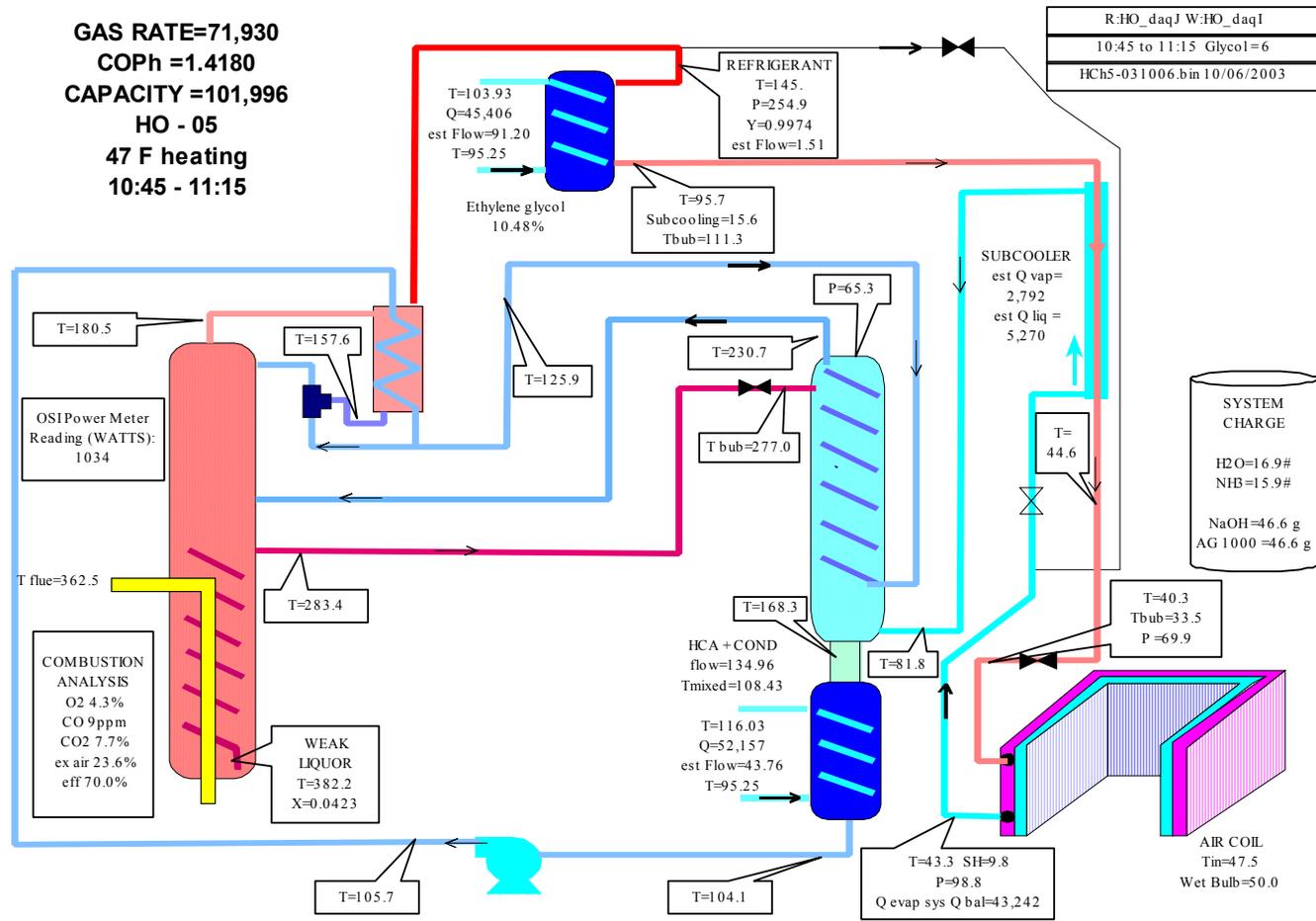
- **Reached Manufacturing Cost Goal of \$2,500 per 5RT unit in 1998 Dollars (audited and verified)**

- **Implemented Design with Minimal Premium at 5,000 Units per Year and Component Commonality**

2003 Objectives – Accomplishments (4)

Heat Pump Heating Efficiency of COP = 1.4

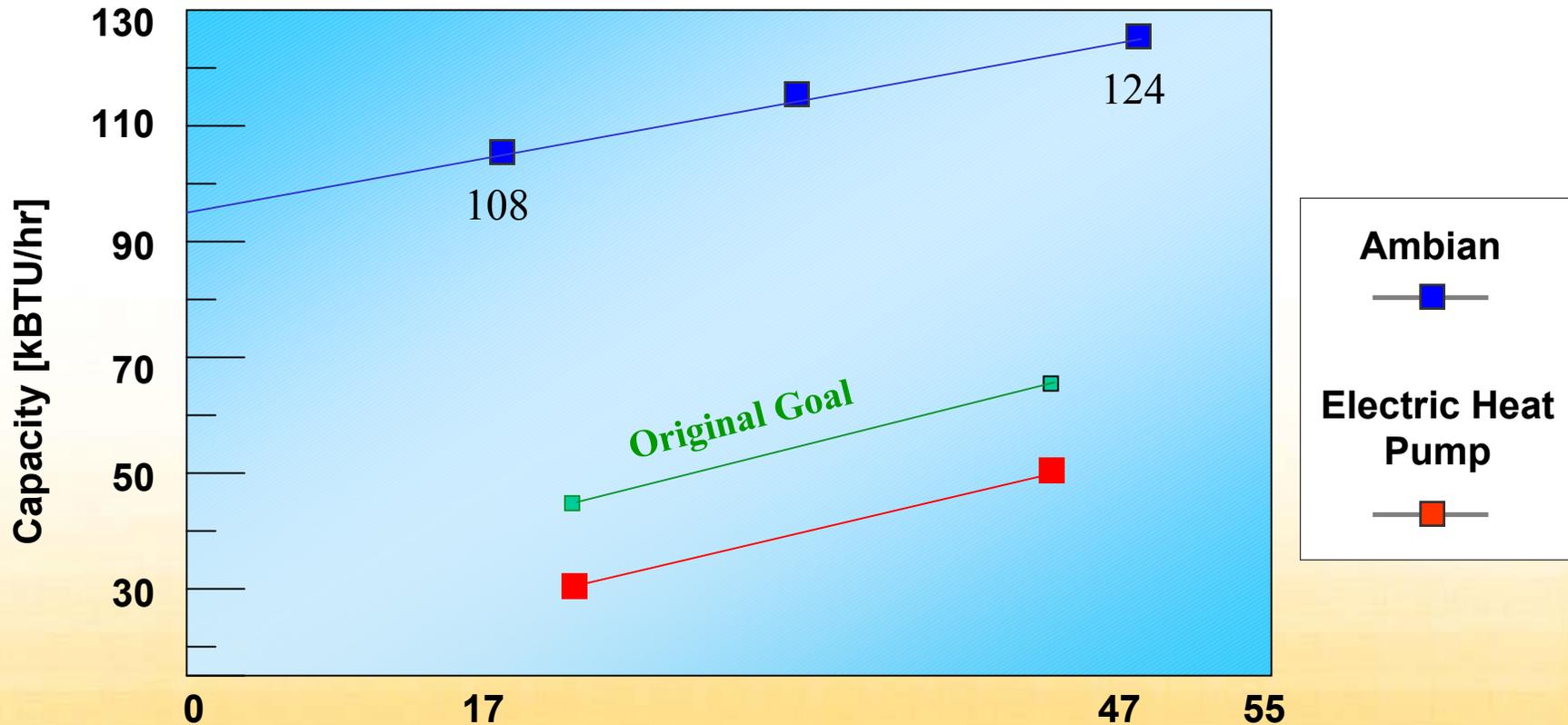
Heat Pump Efficiency Confirmation at 47 F



2003 Objectives – Accomplishments (5 & 6)

Heating Capacity 25+% Above Vapor Compression Heat Pump Operation Below 17 F Ambient

- Heat Pump Capacity at 47 F and Operating Range



2003 Objectives – Additional Accomplishments

- **Accomplishments that Facilitated the Major Milestone Achievements:**
 - **Product Height, Size and Weight Reduction**
 - **Implementation of Variable Speed Burner**
 - **Verification of Partial Flow Full Surface Wetting**
 - **Precise Pulsing Refrigerant Flow Control**
 - **Low Cost Pump Operable at Negative Suction Pressure**
 - **Use of Outdoor Coil as Evaporator in Heat Pump Mode**
 - **Use of Microprocessor Control ECM Motor Technology**
 - **Use of Component Commonality for Chillers and Heat Pumps**

2003 Product Height Reduction



Beta - 2003

Alpha - 2001

2003 Solution Pump Improvement

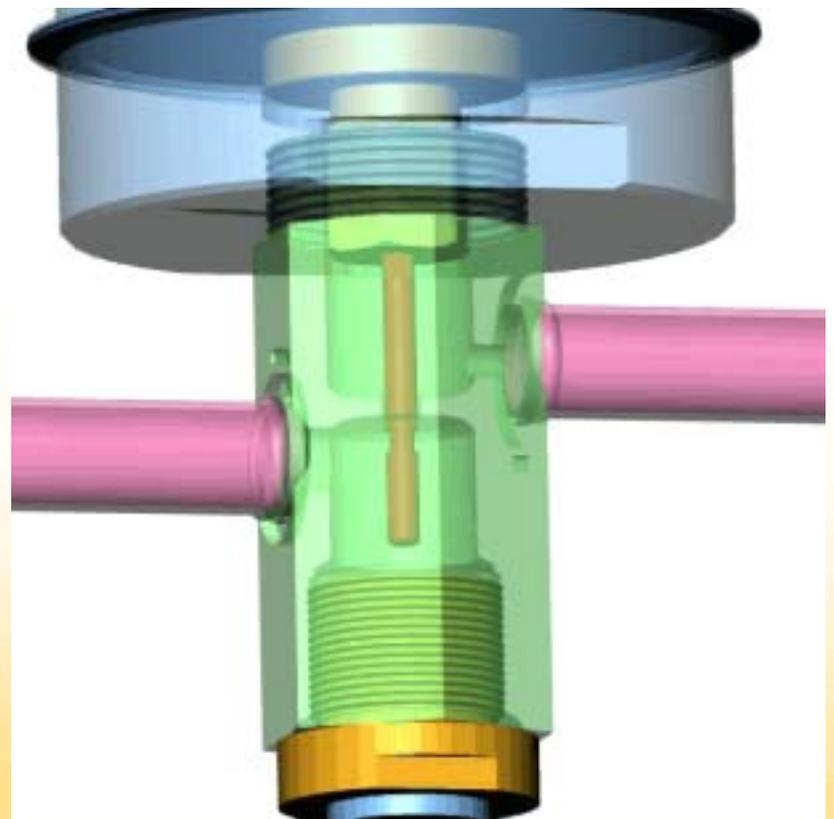


**New
Pump
(2003)**

**Old
Serval
Pump
(1960s)**

2003 Refrigerant Flow Control Improvement

- **Precise Superheat Control**
- **Tolerates Refrigerant Purity Limitations (98% to 99.8%)**
- **Covers Full Variable Capacity Range**



2003 Component Commonality Verification

- **Built and Operated Prototype Heat Pump Using Identical:**
 - **Solution Cooled and GAX Absorber Sections**
 - **Generator**
 - **Rectifier**
 - **Sub-cooler**
 - **Solution Pump**
 - **Valves and Piping**

- **Built and Operated Prototype Heat Pump Using:**
 - **Chiller Air Cooled Coil as Evaporator**
 - **Solution Cooled Absorber in Lieu of Air-Cooled Absorber**

- **Built Packaged Heating Heat Pump Confirming “On-Track” Manufacturing Cost Forecast for \$700/RT 5 RT Heat Pump**

Project Partners and Roles

Major Project Partners Support to Rocky Research and USDOE Can be Divided into Several Categories:

- **Financial Co-Sponsors provide cash cost-share to the USDOE Funded Technology Development Work at Rocky Research**
- **Project Partners also Contribute to substantial additional work in support of product commercialization (beyond scope of DOE funded technology development project)**
 - **Project Partners Contribute to DFM, Process Development and Manufacturing**
 - **Project Partners include Contributors to the Development of Product Positioning, Training, Distribution, Sales and Service**

Project Partners – Co-Sponsors

Ambian Climate Technologies, LLC:

Atmos Energies

Southwest Gas

Texas Gas Transmission

Southern California Gas

Southern Natural Gas

GRI International

Project Partners – Main Manufacturing Process Contributors

- **ITT Heat Transfer**
 - Automated Specialty Pressure Vessel Handling
 - Welding
 - Coiled Heat Transfer System Assembly
 - Heat Exchanger Surface Treatment
 - Tech Transfer to Component Suppliers

- **IPAC 2000**
 - Design and Manufacture of Structural Support
 - Sheet Metal and Powder Coating
 - Wiring, Insulation and Product Packaging

- **Infinity Lab**
 - Micro-Processor Based Controls

Project Partners – Deployment Support

- **Ambian and its Owner Companies**
 - Field Test Installations and Data Gathering
 - Installation & Service Training Support
 - Market Analyses and Sales Potential Research
- **Dectron International**
 - Support Training for Installation and Service
 - Customer and Rep Feedback Analyses
 - Support of Specific Introduction Market Analysis
- **GodwinGroup**
 - Product Positioning for Commercial Introduction
 - Market Segment Analyses
- **Richard English**
 - Training Support for Installation and Service

2004 Plans and Expectations

■ Product Manufacturing and Reliability

- Development and Establishment of Metrics
- Development of Tooling Specifications
- Verification of Component/Product Repeatability in Manufacture
- Operation of Chillers over a Complete Season
- Continue Component Reliability Testing

■ Reversing Heat Pump Development

- Absorption Cycle Prototype with Reversing Valves
- Liquid Solution Inventory Management in Heat Pump Mode
- Operation of First Fully Reversible Packaged Prototypes

2004 DOE Milestones

■ Chiller Operation

- Continue Operation of Multiple Chillers and Report Test Results
- Achieve at Least 2,000 Operating Hours Each with Two Chillers

■ Reversing Heat Pump Development

- Develop and Test a Reversible Absorption Heat Pump Prototype in an Environmental Chamber
- Build and Operate at Least 3 Fully Reversible Packaged Prototypes for Field Installations

Additional Work To Be Initiated in 2004

■ Manufacturing

- **Consolidate Manufacturing to a Single Key Entity for Factory Floor Lay-Out, Tooling and Quality Control Implementation – One Step Manufacture**
- **Acquire Critical Equipment Items to Design Tooling and to Train Factory Labor Force – Time to Market in Six Sigma Process**

■ Commercialization

- **Develop Introductory Niche Market Plan and Partner with Appropriate Entity Present in Such Market**
- **Adapt Installation Sales and Service Training for Partnership with Existing Infrastructure**

Out-Year Plans and Milestones

- **Expansion of Product Line**
 - **Develop 3RT Capacity Chillers, Chiller-Heaters and Heat Pumps**
 - **Develop Multi-Unit Links and Controls to Address 10 RT to 40 RT Load Applications**

- **DER Applications**
 - **Develop an Air-Cooled Chiller and Heat Pump Capable of Utilizing the Exhaust from On-Site Generation Equipment as Thermal Heat Source**
 - **Design to Allow for Heat Integration At or Below 300F**
 - **Provide for Dual Fuel Back-Up Capability**
 - **Develop Economics that Reduce the Payback Period for the Entire System**